

Water Treatment & Hygiene Salary Guide 2012 - 2013



Please see W5 Recruitments salary guide for the UK Water Treatment / Hygiene Industry. This has been compiled by Charles Taylor that has over 10 years experience recruiting staff in the Water Treatment & Hygiene industry. The salaries listed are a realistic guide to what company's in the industry are currently paying. You might see jobs advertised by other Recruitment Company's at higher salaries but this is a tool used to make sure you register your CV with them. The salaries listed below are what we have been successfully placing candidates in the industry on over the last 12 months. Although we haven't outlined every job description that company's have within their organisation we have listed the roles we regularly recruit for.

Overview of the industry April 2011 – April 2012

After a medium start to the year recruitment in the industry really picked up in October 2011 and has stayed at a good level since then. The majority of clients we speak to say they are recruiting and have plans to expand over the next twelve months.

Candidates in demand the most at the moment are Equipment Engineers, Service Chemists, good Account Managers with technical backgrounds and any good New Business Sales staff. In these areas we have seen salaries either stay at levels or increase over the last 12 months.

Legionella Risk Assessors and Water Hygiene staff have seen over the last 12 months their salaries stay the same or slightly drop as the demand has dipped a little for candidates with this experience.

Salaries overall in the last 12 months have only slightly increased from the previous year. We have seen most company's lift their pay freeze or pay reduction that had been put in place over the last 2 years.

Recruitment demand is still largely down to location you live in. Due to the high cost of fuel we are finding most clients are looking for candidates to live in a territory and are now not keen on employees covering large distances. Recruitment demand is still highest in London and the South East. The Midlands / Northern region and South West there is still a high demand for staff. The quietest areas over the last 12 months have been Scotland, Wales and East Anglia.

Predictions for April 2012 – April 2013

The industry has held up well compared to many other industries in either the Environmental field or wider economy. It shows no sign of slowing down over the next twelve months.

For the foreseeable future the positions in demand are likely to be similar to the last twelve months (good sales staff, Service Chemists and Equipment Engineers). Since the start of the 2012 we have also seen an upturn in company's recruiting qualified Risk Assessor's.

Job Title	Job Description	Location	Salary
Environmental Service Technician / Clean & Chlorination Engineer	Basic Temperature Monitoring & Sampling. Clean & Chlorinations etc	London / South East	£18K - £24K
		South West	£17K - £22K
		Midlands	£17K - £22K
		M62 Corridor / North East	£17K - £22K
		Scotland	£16K - £20K
Service Chemist	Carrying out analysis of closed systems, boilers, cooling towers etc	Wales	£16K - £20K
		London / South East	£24K - £32K
		South West	£20K - £28K
		Midlands	£20K - £28K
		M62 Corridor / North East	£20K - £28K
Legionella Risk Assessor	Legionella Risk Assessing	Scotland	£20K - £28K
		Wales	£19K - £25K
		London / South East	£20K - £30K
		South West	£18K - £26K
		Midlands	£19K - £26K
Water Treatment Supervisor	Carrying out Hygiene and Water Treatment Works. Experience managing a team of Engineers	M62 Corridor / North East	£18K - £26K
		Scotland	£18K - £26K
		Wales	£18K - £25K
		London / South East	£25K - £32K
		South West	£24K - £28K
Water Treatment Account Manager / Contracts Manager	Account Manager / Contract Manager have been put in together as company's do have different names for similar roles. This role is predominately managing existing accounts, carrying out service work. Mainly concentrated on expanding an existing account base	Midlands	£24K - £28K
		M62 Corridor / North East	£24K - £28K
		Scotland	£22K - £28K
		Wales	£22K - £26K
		London / South East	£25K - £35K
		South West	£22K - £30K
		Midlands	£22K - £32K
		M62 Corridor / North East	£22K - £32K
		Scotland	£22K - £30K
		Wales	£20K - £28K

Water Treatment Sales / Account Manager	This role will be a split, probably around 50/50 of managing existing accounts and winning new business	London / South East South West Midlands M62 Corridor / North East Scotland Wales	£30K - £45K + Comms £25K - £38K + Comms £25K - £38K + Comms £25K - £38K + Comms £25K - £35K + Comms £25K - £32K + Comms
Equipment Engineers	Experience of servicing and installation of RO Plant. Dosing Equipment, Chlorine Dioxide Units, Pumps, Softeners etc	London / South East South West Midlands M62 Corridor / North East Scotland Wales	£25K - £35K £22K - £30K £22K - £30K £22K - £30K £22K - £28K £20K - £26K
Business Development Managers	Predominately a new business role. Will be natural salesman that have no issue with winning new business	London / South East South West Midlands M62 Corridor / North East Scotland Wales	£30K - £50K + Comms £25K - £40K + Comms £25K - £40K + Comms £25K - £40K + Comms £25K - £35K + Comms £22K - £30K + Comms
Operations Manager	Overseeing day to day operational decisions. Managing teams of Engineers and Supervisors. Having budget responsibility	London / South East South West Midlands M62 Corridor / North East Scotland Wales	£35K - £55K £30K - £45K £35K - £45K £35K - £45K £30K - £45K £30K - £40K